# **Deepak Namdev**

# HOUSE NO.465, SARASWATI VIHAR, GURGAON, HARYANA INDIA

# Mobile No.: 7415141484

# Email-dpknamdev@gmail.com

## **PROFESSIONAL OBJECTIVE**

To work with a growing organization and to use my technical and marketing skills to the best of my ability combined with perseverance, so as to contribute to organization’s growth and goal, as well as to attain my professional goal.

## **PROFESSIONAL EXPERINCES**

Having Work experience of **3.2 years** involving sales consulting, sales management, Strategy, Lead generation & Sourcing, Relationship Marketing, Relation Building and Management, CRM & MIS Report.

# Sales Executive

# Targray International Pvt. Ltd March-2018-Till Date

* Responding to web inquires and generating the leads.
* Arranging and meeting customer to solve their problems.
* Planning for supply chain for customers.
* Planning new ways to enter in Li ion Battery market.
* Building Relationship with new companies/universities and maintaining.
* Research on the energy sector and attending battery/energy shows.

# Assistant Manager

# Realfinity Realty Pvt Ltd March-2016-March-2018

* Meeting with Admin/HR/C-level Positions of companies to aware about our services/commercial leasing.
* Sourcing Products/Properties (Office Space).
* Building Relationship with new companies and maintaining .
* MIS-Report Generation on daily basis and making strategies for month.
* Converts Leads into Sale.
* Direct Sales.
* Track the market and new opportunities.

**Marketing Advisor**

# Locostreet.com (Start Up) Aug-2015 - Fab-2016

* Making Strategies to enter the market.
* Study the market to decide rate of products and services
* Managing vendor relationship
* Generate idea for good selling through website

## **SOFT SKILLS**

* Excellent interpersonal and communication skills.
* Self- motivated, methodical and process driven.
* A team player, continuous learner and proactive.
* Tenacious, independent and willing to take the initiative.
* Positive attitude, hardworking and ability to work under pressure.
* Ability to reach goals.
* Leadership quality.

## **Achievements**

* Fast Learner Certificate From Realfinity Realty .
* 10th Position in IIT Bombay for ReformNation Project.
* Robotics Competition at IIT Kharagpur.
* Publish magazine for College.
* 25000/- With Prize of Excellence in 12th From Chief Minister Shri Shivraj Singh Chauhan [Madhya Pradesh]

## **ACADEMIC QUALIFICATION**

* Bachelor of Engineering from Rewa Engineering College with Electronic & Communication Engineering, Rewa (M.P).
* 12th From Govt. HSS Martand No 2 with 85%.
* 10th From Govt. HSS Martand No 2 with 86%.

## **Extracurricular Activities**

* Organize Cancer campaign and blood donation camp in college.
* Food waste awareness program
* Book and clothes donation camp for slum people
* Arrange a study class for slum children of 8 weeks
* Aware slum people about government policies for them.
* Organized doodle making and 3R painting competition in Forest office
* Head of management team in college

## **DECLERATION**

I hereby declare that the information furnished above is true to the best of my knowledge.

Place: Gurgaon

Date: